

The year that was 2013

As the year comes to a close Ultrasafe celebrate their continued growth and success in the fire sprinkler industry.

The year started fresh with both feet firmly on the ground running into 2013 with the start of Phase II Royal Chelsea Hospital and what a fantastic opportunity it has been as we draw to a close in December on the Long Wards.



Conversely and sadly, January hit us with a bump as we received the devastating news the former MD and founder of Ultrasafe, Keith Morris had passed away having lost his fight against Cancer. The numbness is still there but so are the very fond memories and pride he has given us at working for Ultrasafe.



From the ashes of January the phoenix rouse to the challenge and in February the Group Managing Director Rick Libbey and Chairman, David Richards, launched their heart and soul into Ultrasafe with the vision of onwards and upwards, backed up by a £20K purchase order in Knightsbridge!



March and April opened doors with new customers to our portfolio such as ADD's Construction and the prospect of working with Allied Mechanical Service. With repeat business coming from Clarenco, Re-Structure JC and many more. It is great to have repeated loyal customers year after year –

We thank you all for your opportunities & purchase orders!

In May we said good bye to Johnny Matthews who had come to UFS as a Business Graduate from the University of Brighton and who worked tirelessly to get the Company an ISO9001 accreditation and set up our quality assurance and product development systems. We also said hello to Jordan Sims, General Manager and Technical Designer, we are excited to have Jordan return to the company and were delighted to have his first week see him secure a £50K project on a care home scheme in Bury. The future looks bright.....



June and July the engineers worked flat out in a very busy summer including another care home with a customer for whom we have installed numerous systems and this local property in Horham is also protected with our Low Flow stored pressure bespoke sprinkler.

Halfway through the year and we had already carried out 110 annual safety checks and maintenance to our current stock of historical installs.

August and September school holiday we continued to work on the refurbishment scheme of Roedean School, Brighton and are proud to be a part of the fire strategy in the school.

August was also the month we held a charity fund raising day in memory of Keith Morris and raised £8,600 for the local St Michael's Hospice and a fabulous day was had by all who attended and supported the event with generosity the likes of which are rarely seen in the economy we know today. The Ultrasafe Cup went to Richard Kent, FRICS who not only is a long standing customer and friend to the company but a Champion in the Fire Sprinkler Industry. Keith would have been honoured!



October was a “show stopper” with the award from United House, Swanley of six exquisite townhouses in the heart of South East London with views over Tower Bridge. And CKA Architects with Bishop and Levett builders appointed us as the preferred installer of five new build homes in Eastbourne.

We also saw our first install in Bristol with our Ultrasafe Wales division and renewed vigour from the news in the Welsh Government!



It was good to return to Thanet and Kent in November with an unusual influx of installs in Whitstable, Westgate-on-sea, Cliftonville and Margate. Someone in Thanet district council has been busy – many thanks for educating and promoting fire sprinklers, proactive councils will continue to keep communities safer from fire.



And so to December. Wow what a year with 232 annual safety checks completed and recertified, 36 new installs mostly of the low flow system but also our pump and tank and mains feed systems. 4 extended systems for current customers and the Royal Hospital Chelsea Phase II under our belt for 2013, we are confident the healthy portfolio for 2014 will be fast and furious!

To end the year Jordan Sims and his 7 year old daughter braved a wet and cold December morning and together, sporting their Santa hats took part in the St Michael's Hospice Santa fun run in Hastings with the proceeds of £105 going to the Keith Morris memorial fund at the Hospice – so well done you two!



So what about 2014?

2014 starts as it did in 2013 with the commencement of Phase III of Royal Chelsea Hospital. Continuing to work with Wates and Halcrow Yolles on this amazing Christopher Wren building.

Two sub terrain basement mews properties in Knightsbridge, a stone throw away from Harrods will ensure these characterful properties remain safe from fire.

Projects start on the 6th January with a boutique style hotel in fashionable Brighton, running parallel with a multi million pound property in London's West End a peep away from Bond Street.

Our safety checks and the work on our extra care scheme's continue with companies such as DMA Maintenance, Hammersmith and Fulham Council, Dartford Council and Westminster City Council, Royal borough of Kingston run on long term agreements.

We will see Ultrasafe registered and approved on



From the 6th January and we are currently in talks with Croydon Borough Council, Islington and other London boroughs to tender for social housing improvements and fire protection.

Our SEO Company working under the watchful eye of Chairman, David Richards and Rick Libbey, Group Managing Director, driving UFS into the Welsh and London Markets, whilst not forgetting our “bread and butter” closer to home. We see Holdgates in Southport join the group and with qualified installers working from the North Ultrasafe are ready! Are you?

We hope you enjoy following us and working with us in the New Year, Ultrasafe are enthusiastic with our drive and ambition to continue to protect life, property and investment with a Fire Sprinkler system designed, installed and serviced by us. *Best Wishes.*